BILL NO. S-88-12-13

SPECIAL ORDINANCE NO. S-190-88

AN ORDINANCE approving the awarding of Reference #1350 by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and International Salt Company for the Street Department.

NOW, THEREFORE, BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA;

SECTION 1. That Reference #1350 between the City of Fort Wayne, by and through its Department of Purchasing and International Salt Company for the Street Department respectfully for:

> the purchase of bulk rock salt for 1989 for the Street Department;

involving a total cost of Ninety-Eight Thousand Dollars ($98,000.00), all as more particularly set forth in said Reference #1350 which is on file in the Office of the Department of Purchasing, and is by reference incorporated herein, made a part hereof, and is hereby in all things ratified, confirmed and approved.

SECTION 2. That this Ordinance shall be in full force and effect from and after its passage and any and all necessary approval by the Mayor.

Samuel J. Talarico
Councilmember

APPROVED AS TO FORM
AND LEGALITY

J. Timothy McCaulay
J. Timothy McCaulay, City Attorney

REFERENCE NO. 1350
STREET DEPARTMENT
BULK ROCK SALT

VENDOR	PRICE/TON DELIVERED
MORTON SALT	$29.34
DOMTAR IND	$28.84
INT'L SALT	$26.84

REFERENCE NO. 1350
STREET DEPARTMENT
BULK ROCK SALT
15000 +/-

VENDOR	QTY	PRICE/TON DELIVERED		PRICE/TON PICKED-UP	
DOMTAR IND	15000	$28.84	$432,600.00	$27.00	$405,000.00
INT'L SALT	15000	$26.84	$402,600.00	$26.00	$390,000.00
MORTON SALT	15000	$29.34	$440,100.00	$23.00	$345,000.00

INVITATION TO BID
DEPARTMENT OF PURCHASING
CITY OF FORT WAYNE, ALLEN COUNTY, INDIANA
ONE MAIN STREET-ROOM 350
PHONE 219-427-1101

BID OPENING DATE: 11-17-88 @ 11:00 AM BID REFERENCE # 1350

BIDS SHOULD BE DELIVERED TO DEPARTMENT OF PURCHASING, ROOM 350, CITY-COUNTY BUILDING UP TO 11:00 AM, ON OR BEFORE OPENING DATE.

SEALED BIDS WILL BE OPENED PUBLICLY AT 11:01 AM IN THE BOARD OF WORKS AND SAFETY CONFERENCE ROOM ON THE THIRD FLOOR OF THE CITY-COUNTY BUILDING. "NO LATE BIDS WILL BE ACCEPTED AFTER 11:00 AM FOR ANY REASON WHATSOEVER."

THIS INVITATION FOR BID IS FOR 15,000 +/- TONS BULK ROCK SALT

AND REQUESTED BY City of Fort Wayne Street Dept

PLEASE RETURN THIS FORM AND/OR ANY OF THE OTHER FORMS AS REQUESTED AND HI-LIGHTED ON THE SHEET OF CONTENTS WITH YOUR SEALED BID.

THIS BID REQUIRES A $500.00 BID BOND OF ALL BIDDERS.
THIS BID REQUIRES A _____ 100% PERFORMANCE BOND OF SUCESSFUL BIDDER(S).

PROMPT PAYMENT DISCOUNTS WILL BE ALLOWED AS FOLLOWS: none %
IF PAID WITHIN _____ DAYS. TERMS: Net 30 days

THE CITY OF FORT WAYNE IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS 356-001-255 0013, PRICES SHOULD NOT INCLUDE THESE TAXES.

THE EXECUTION HEREOF BY THE BIDDER IS ACCEPTANCE OF ALL TERMS AND CONDITIONS HEREIN AND IN THAT REGARD THE BIDDER AGREES TO BE BOUND BY SAME AND BE BOUND TO THE AMOUNT OF HIS/HER BID FOR A PERIOD OF NINETY (90) DAYS.

FIRM NAME INTERNATINAL SALT COMPANY
STREET ADDRESS Abington Executive Park
CITY Clarks Summit, PA 18411
BY _____ PHONE 1-800-752-7258
REPRESENTATIVE SIGNATURE
ROBERT H. JONES, Director of Bidding & Marketing

in full amount of the contract price, executed by the bidder and a surety company admitted to do business in Indiana, on the bond form provided or approved by the City. The Performance Bond shall contain the following clause: "The said Surety, for value received, hereby stipulates and agrees, that no change, extension of the time, alteration or addition to the terms of the contract or to the work to be performed thereunder, or the specifications accompanying the same, shall in any way affect its obligation on this bond, and it does hereby waive notice of any change, extension of time, alteration or addition to the terms of the contract, or to the work or specification.

XXXXXXX13. Councilmanic Approval and Ratification of Contract. This agreement, although executed on behalf of the City by the Mayor and the Purchasing Agent shall not be binding upon the City unless and until the contract has been ratified and approved by the Common Council of the City of Fort Wayne, Indiana. If the Common Council fails to approve the contract within ninety days after the date of bid opening, then the contractor shall not be bound to the contract unless he/she/it elects to be so bound.

INTERNATIONAL SALT COMPANY
Clarks Summit, Pennsylvania

CERTIFIED COPY OF RESOLUTION

I, the undersigned, Assistant Secretary of International Salt Company, a corporation duly organized and existing under the laws of the State of New Jersey and having its principal place of business in Clarks Summit, Pennsylvania, hereby certify that the following is a true copy of a certain resolution duly adopted by the Board of Directors of said corporation in accordance with its By-laws, and recorded in the minutes on May 15, 1985 and not subsequently rescinded or modified:

> RESOLVED, that the President, all Senior Vice Presidents, Vice Presidents, Directors, Secretary, Assistant Secretary, Manager Divisional Planning and Logistics, Regional Highway Managers and Highway Territory Managers of this Company, or any of them, be and they hereby are authorized to execute on behalf of this Company all documents required for or incident to this Company's offer to sell to states, commonwealths, counties, cities, authorities, commissions, municipalities and governmental entities, rock salt for ice control purposes, the foregoing authority to continue until and unless specifically modified or withdrawn by the Board of Directors of this Company.

IN WITNESS WHEREOF, I have hereunto subscribed my name and the Company seal of said corporation this 15th day of Nov. 1988.

Joseph C. Menik

Joseph C. Menik
Assistant Secretary

S E A L

INTERNATIONAL SALT COMPANY

A PART OF AKZONA INC.

STANDARD SPECIFICATION FOR SODIUM CHLORIDE ASTM-D 632-84

This specification supersedes ASTM-D 632-72

1. SCOPE

This specification covers sodium chloride intended for use as a deicer and for road construction or maintenance purposes.

2. CLASSIFICATION

This specification covers sodium chloride obtained from natural deposits (rock salt) or produced by man (evaporated, solar, other) and recognizes two types and two grades as follows:

Type 1 - Used primarily as a pavement deicer or in aggregate stabilizatic

Grade 1 - Standard gradation (Note 1).

Grade 2 - Special gradation (Note 2).

Type II- Used in aggregate stabilization or for purposes other than deicing.

Note 1 - Grade 1 provides a particle grading for general application, and found by latest research to be most effective for ice control and skid resistance under most conditon. Grade 2 is the grading typical of salt produced in the Western U.S. and available in states of the Rocky Mountain Region and west which may be preferred by purchasers in that area.

3. CHEMICAL REQUIREMENTS

The sodium chloride shall conform to the following requirements as to chemical composition:

Sodium chloride (NaCl), min,%. 95.0

4. PHYSICAL REQUIREMENTS

Grading:

Type I - The gradation of Type I sodium chloride, when tested by means of laboratory sieves, shall conform to the following requirements for particle size distribution:

Sieve Size	Weight Percent Passing	
	Grade 1	Grade 2
3/4 in. (19.05 mm)	--	100
1/2 in. (12.70 mm)	100	--
3/8 in. (9.51 mm)	95 - 100	--
No. 4 (4.76 mm)	20 - 90	20 - 100
No. 8 (2.38 mm)	10 - 60	10 - 60
No. 30 (0.595 mm)	0 - 15	0 - 15

Type II - The gradation of Type II sodium chloride shall conform to grading requirements imposed or permitted by the purchaser under conditions of the intended use.

5. PERMISSIBLE VARIATIONS

In the case of sodium chloride sampled after delivery to the purchaser, tolerances from the foregoing specified values shall be allowed as follows:

Gradation - 5.0 percentage points on each sieve size, except the ½ in. (12.5 mm) and 3/8 in. (9.5 mm) for Grade 1 and 3/4 in. (19.0 mm) for Grade 2.

Chemical Composition - 0.5 percentage point.

6. CONDITION

The sodium chloride shall arrive at the purchaser's delivery point in a free-flowing and usable condition.

7. SAMPLING

Not less than three sample increments shall be selected at random from the lot (Note 2). Each increment shall be obtained by scraping aside the top layer of material to a depth of at least 1 in.(25mm) and taking a 1-lb. (approximately 454-g) quantity of sodium chloride to a depth of at least 6 in. (152 mm). Sampling shall be done by means of a sampling thief or other method which will assure a representative cross section of the material. The sample increments shall be thoroughly mixed to constitute a composite sample representative of the lot.

NOTE 2 - A lot shall be an amount agreed upon between purchaser and supplier at the time of purchase.

8. TEST METHODS

(a) Chemical Test - Test for compliance with the requirements for chemical composition in accordance with the following methods:

1. Routine Control - The "Rapid Method" provided in Annex A-1 may be used for routine control and approval.

2. Referee Testing - In case of controversy, determine analysis in accordance with Methods E 534.

Gradation shall be determined by Method C 136.

9. INSPECTION

The purchaser or his representative shall be provided free entry and necessary facilities at the production plant or storage area if he elects to sample sodium chloride at the source.

10. REJECTION AND REHEARING

(a) The sodium chloride shall be rejected if it fails to conform to any of the requirements of this specification.

(b) In the case of failure to meet the requirements on the basis of an initial sample of a lot represented, two additional samples shall be taken from the lot and tested. If both additional samples meet the requirements, the lot shall be accepted.

11. PACKAGING AND MARKING

The sodium chloride shall be delivered in bags or other containers acceptable to the purchaser, or in bulk lots. The name of the producer and the net weight shall be legibly marked on each bag or container, or, in the case of bulk lots, on the shipping or delivery report.

ANNEX

MANDATORY INFORMATION

RAPID TEST METHOD FOR SODIUM CHLORIDE

The following rapid test method may be used for routine control of the sodium chloride content instead of the referee method prescribed in Section 8.

1. SAMPLE - The composite sample obtained under Section 7 shall be thoroughly mixed and reduced by quartering or by means of sample splitter to approximately 1-lb. (454-g). This 1-lb. composite sample shall be ground to pass the No. 50 (300 mm) sieve.

2. PROCEDURE - Weigh out 10 $\pm$ 0.01-g of the pulverized sample and place in a beaker with 250-ml distilled water. Add 10-ml of nitric acid (HNO_3, 1 + 4 by volume) and stir for 20 min. at room temperature to put the salt in solution. Transfer the solution including any insoluble material to a 2-liter volumetric flask and dilute to the mark with distilled water. With a pipet draw off 25-ml of the solution and place in a white porcelain casserole. Add $\frac{1}{2}$-g of calcium carbonate ($CaCo_3$) to neutralize the excess HNO_3, and adjust the ph to approximately 7. Add 3-ml of potassium chromate (K_2CrO_4) solution (50-g K_2CrO_4/liter) as an indicator and titrate with 0.05 N silver nitrate ($AgNO_3$) solution.

3. STANDARDIZATION - Standardize the 0.05 N $AgNO_3$, solution using 10 g of reagent grade sodium chloride (NaCl) following the applicable procedure.

4. CALCULATION - Calculate the percentage of NaCl as follows:

NOTE: $P = [(A/B) \times (C/D)] \times 100$

WHERE:
A= grams of reagent grade NaCl used.
B= millilitres of 0.5 N $AgNO_3$,solution, required to titrate the reagent grade NaCl.
C= millilitres of 0.5 N $AgNO_3$, solution, required to titrate the sample being tested.
D= grams of test sample used, and
P= percentage of sodium chloride in the sample being tested.

If moisture is apparent in the sample, dry a duplicate 10-g sample of the pulverized salt at 105°C (220°F) and correct the weight of the sample accordingly.

NOTE: Because total chlorides are precipatated in the titration, magnesium chloride ($MgCl_2$) and calcium chloride ($CaCl_2$) would be included as sodium chloride.

5. PRECISION - Duplicate samples should check within 0.25 percent (NaCl).

Prescribed by the State Board of Accounts

Form No. 95 (Revised 1987)

BID, OFFER OR PROPOSAL FOR SALE OR LEASE OF MATERIALS

(Defined at I.C. 36-1-2-9.5)
(Please type or print)

Date: November 15, 1988

1. Governmental Unit: CITY OF FORT WAYNE, INDIANA
2. County: Allen
3. Bidder (Firm): INTERNATIONAL SALT COMPANY
   Address: Abington Executive Park
   City/State: Clarks Summit, PA 18411
4. Telephone Number: 1-800-752-7258
5. Agent of Bidder (If applicable): ROBERT H. JONES

Pursuant to notices given, the undersigned offers bid(s) to CITY OF FORT WAYNE, IN (Governmental Unit) in accordance with the following attachment(s) which specify the class or item number or description, quantity, unit, unit price and total amount.

The contract will be awarded by classes or items, in accordance with specifications. Any changes or alterations in the items specified will render such bid void as to that class or item. Bidder promises that he has not offered nor received a less price than the price stated in his bid for the materials included in said bid. Bidder further agrees that he will not withdraw his bid from the office in which it is filed. A certified check or bond shall be filed with each bid if required, and liability for breach shall be enforceable upon the contract, the bond or certified check or both as the case may be.

Signature of Bidder or Agent

ROBERT H. JONES, Director of Bidding & Marketing

BID OFFER OR PROPOSAL

Attach separate sheet listing each item bid based on specifications published by governing body. Following is an example of the bid format:

Class or Item	Quantity	Unit	Description	Unit Price	Amount
(PLEASE REFER TO ATTACHED REQUEST FOR BIDS FOR THIS INFORMATION) AND ALSO ON OUR ATTACHED ADDENDUM.					

NON-COLLUSION AFFIDAVIT

STATE OF PENNSYLVANIA)
) SS:
LACKAWANNA COUNTY)

The undersigned bidder or agent, being duly sworn on oath, says that he has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him, entered into any combination, collusion or agreement with any person relative to the price to be bid by anyone at such letting nor to prevent any person from bidding nor to induce anyone to refrain from bidding, and that this bid is made without reference to any other bid and without any agreement, understanding or combination with any other person in reference to such bidding.

He further says that no person or persons, firms, or corporation has, have or will receive directly or indirectly, any rebate, fee, gift, commission or thing of value on account of such sale.

NOTARIAL SEAL
BARBARA A. HENSHAW, Notary Public
S. Abington Township, Lackawanna County PA
My Commission Expires Sept. 23, 1989

INTERNATIONAL SALT COMPANY
Bidder (Firm)

Signature of Bidder or Agent

ROBERT H. JONES, Director of Bidding & Marketing

Subscribed and sworn to before me this 15th day of November, 19 88.

Barbara A. Henshaw
Notary Public

My Commission Expires: 9/23/89

County of Residence: LACKAWANNA

BARBARA A. HENSHAW
Notary Public Printed Name

ACCEPTANCE

There now being sufficient unobligated appropriated funds available, the contracting authority of _____ (Governmental Unit) hereby accepts the terms of the attached bid for classes or items numbered _____ and promises to pay the undersigned bidder upon delivery the price quoted for the materials stipulated in said bid.

Date: _____

Contracting Authority Members:

_____ _____

_____ _____

_____ _____

AKZO

Salt Division

INTERNATIONAL SALT COMPANY

ADDENDUM

CLASS OR ITEM	QUANTITY	UNIT	QUALITY — DESCRIPTION	UNIT PRICE	AMOUNT
ROCK SALT	15,000	TONS	BULK ICE CONTROL ROCK SALT Truck Delivery Minimum truckload - 21 tons	$26.84 per ton	$402,600.00
			Pickup at our Fort Wayne Depot Minimum pickup - 5 tons	$26.00 per ton	$390,000.00
			Terms of payment are net 30 days from shipment.		
			Bulk rock salt will be treated with an anti-caking agent.		
			OUR ROCK SALT IS MINED IN THE U.S.A. BY AMERICAN LABOR.		
			We will protect our quoted prices on deliveries and pickups prior to and including 12/31/89 provided our quote is accepted within 90 days from your bid opening date of 11/17/88.		
			Attached is our certified check in the amount of $500.00, Affirmative Action Plan and technical specifications.		

ROBERT H. JONES
Director of Bidding & Marketing

International
Salt Company
Abington
Executive Park
Clarks Summit,
Pennsylvania 18411
Phone and Fax:
717/587-5131
Cable: ISCO,
Clarks Summit, PA
Telex: 83-1872

CITY OF FORT WAYNE, INDIANA

REQUEST FOR BIDS

SALT

SPECIFICATIONS:

1. TYPE 1 BULK ROCK SALT:

A. COARSE-CRUSHED SODIUM CHLORIDE - TO BE USED FOR ICE AND SNOW REMOVAL AND CONTROL WHICH SHALL BE CHEMICALLY TREATED TO PREVENT HARDENING.

1. PRICES BID SHALL BE FOR A MINIMUM OF TWENTY (20) TO TWENTY-ONE (21) TONS PER LOAD DELIVERED TO ANY LOCATION IN FORT WAYNE, INDIANA, VIA INSTRUCTIONS FROM THE STREET COMMISSIONER, BOARD OF PUBLIC WORKS OR THE DIRECTOR OF PURCHASING.

2. PRICES BID SHALL BE FIRM FROM THE DATE OF ACCEPTANCE TO DECEMBER 31, 1989.

3. PRICES QUOTED ARE TO BE FIRM F.O.B. DESTINATION FOR THE PERIOD THROUGH DECEMBER 31, 1989.

ESTIMATED TONS:	15,000 +/-
PRICE PER TON DELIVERED:	$ 26.84 - Min. truckload - 21 ton
PRICE PER TON PICKED UP:	$ 26.00 - Min. pickup - 5 ton
LOCATION OF PICK UP:	Fort Wayne, Indiana
TIME OF DELIVERY FOR EACH ORDER:	1-3 days ARO
TERMS:	Net 30 days from shipment.

- Bulk rock salt will be treated with an anti-caking agent.
- OUR ROCK SALT IS MINED IN THE U.S.A. BY AMERICAN LABOR.
- We will protect our quoted prices on deliveries prior to and including 12/31/89 provided our quote is accepted within 90 days from your bid opening date of 11/17/88.
- Attached is our certified check in the amount of $500.00.

ATTACHMENT C

CERTIFICATION OF BIDDER/VENDOR

The undersigned, on behalf of INTERNATIONAL SALT COMPANY, does hereby make the following representations to the City of Fort Wayne, Indiana.

WHEREAS, it is acknowledged that the Common Council of the City of Fort Wayne, Indiana, has passed an ordinance condemning the apartheid policies of the country of South Africa;

WHEREAS, Council's ordinance requires that all persons, firms or corporations submitting bids to the City, for goods and services, certify, as part of the bid, that such entity does not support the policies of apartheid in South Africa.

The undersigned states, on behalf of _____, that INTERNATIONAL SALT COMPANY does not support or endorse the policy of apartheid in South Africa.

IN WITNESS WHEREOF, this Certification has been signed this 14th day of November, 19 88.

INTERNATIONAL SALT COMPANY
(Name of Bidder/Vendor)

Susan Zenke
(Name and Title of Person Signing)
SUSAN ZENKE, Director of Human Resources

ATTACHMENT D CONTINUED

CITY OF FORT WAYNE
AFFIRMATIVE ACTION PROGRAM

Name of Company INTERNATIONAL SALT COMPANY

Address Abington Executive Park City Clarks Summit, PA

Zip 18411 Phone 717-587-5131

Identify by title and name the highest official within the facility who has the overall responsibility for the implementation of the Equal Employment Opportunity and Affirmative Action Program.

SUSAN ZENKE DIRECTOR OF HUMAN RESOURCES

PLEASE PRINT Title

Date 11/14/88 Signature [signature]

1. Does your firm have a written Affirmative Action Program? x Yes _____ No

   A. If so, and it contains answers to the questions asked in this program, attach a copy and sign the Written Statement of Company Policy. (Copy Attached)

   B. If not, do you accept the following program in meeting the requirements of the City of Fort Wayne? _____ Yes _____ No

PLEASE KEEP IN MIND THAT FAILURE TO COMPLETE ALL SECTIONS OF THIS DOCUMENT WILL RESULT IN YOUR PROGRAM BEING REJECTED.

2. Will your firm make every effort to increase employment of minorities at all levels of its workforce with particular emphasis to categories where few, if any, minority people are employed? x Yes _____ No

3. Current number of employees 203 (Cleveland)
   Number of employees as of October 1987 200 January 1988 217 April 1988 201 and July 1988 200

4. Workforce Analysis:

JOB CLASSIFICATION	WAGE RATE OR SALARY RANGE	TOTAL
Note: See Section II of attched AAP for		
Workforce Array and Salary and Wage		
Schedules.		

EMPLOYEES BY RACE/ETHNICITY/SEX								
W		BLK		H		OTHER		(DESIGNATE)
M	F	M	F	M	F	M	F	
See Attachment D for current								
employment statistic breakdown.								

Handicapped: x Yes _____ No

List Number 9

B – Black (not of Hispanic Origin) H – Hispanic (all persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture of origin) AI, AN – American Indian or Alaskan

5. If total minority employment is less than 20% give reasons why. (Do not include Females when you figure minority employment percentages.) See Section III "Identification of Problem Areas by Job Group".

6. List minority recruitment sources: _____

7. Does your company anticipate an increase in employment this year? _____Yes __x__ No
Approximately how many? _____

8. What specific goals can you achieve for the employment of minorities during 1987-88?

A. Officials and Managers _____ %
B. Professionals _____ %
C. Technicians _____ %
D. Sales Workers _____ %
E. Office and Clerical _____ %
F. Skilled Craftsmen _____ %
G. Other _____ %

Note: See Section III of attached AAP for Job Group Analysis for Goals and Timetables.

9. WRITTEN STATEMENT OF COMPANY POLICY

It is the policy of International Salt Company that Equal Employment Opportunity be afforded to all qualified persons without regard to race, sex, religion, color or national origin. In support of this policy International Salt Company will not discriminate against any employee or applicant for employment because of race, religion, sex or national origin. The International Salt Company will take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, religion, color, sex or national origin. Such action will include but not be limited to: recruitment, advertising or solicitation for employment hiring, placement, upgrading, transfer or demotion, selection for training including apprenticeship rates of pay or other forms of compensation, layoffs or termination.

International Salt Company
Abington Executive Park
Clarks Summit, PA 18411
Name of Company or Firm

11/14/88
Date

Signature of Highest Company Official

Susan Zenke, Director of Human Resources and Corporate EEO Officer
Name and Title of Signer (Please type or Print)

ATTACHMENT D CONTINUED

STATISTICAL INFORMATION
FOR
AFFIRMATIVE ACTION/CONTRACT COMPLIANCE

INTERNATIONAL SALT COMPANY
Name of Contractor or Supplier

Abington Executive Park
Clarks Summit, PA 18411 - 717-587-5131
Address And Telephone Number

(Information Given By)

Susan Zenke 11/14/88
(Person Filling Out This Form And Date)

EEOC CATEGORY	EMPLOYEES BY RACE/ETHNICITY/SEX									HANDICAPPED EMPLOYEES										TO EM
	W		BLK		H		Other			W		BLK		H		Other				
	M	F	M	F	M	F	M	F	(Designate)	M	F	M	F	M	F	M	F	(Designate)	
1. OFFICAL & ADMINISTRATORS	28		1																	29
2. PROFESSIONALS	6																			6
3. TECHNICIANS	2	1																		3
4 OPERATIVES	58		13	1						5		1								72
5. LABORER	24		1	1																26
6. OFFICE AND CLERICAL	2	5																		7
7. SKILLED CRAFT WORKERS	50	1	8									2								59
8. SERVICE-MAINTENANCE WORKERS	1									1										1
9. SALES WORKERS																				0
TOTALS	171	7	23	2						6		3								203
PERCENTAGES	84%	4%	11%	1%																

Note: Data above reflects 10/31/88 employment for International Salt Company's Cleveland, Ohio Mine, the facility from which salt will be furnished.

ATTACHMENT E

CERTIFICATION OF NON-SEGREGATED FACILITIES

Each Bidder is required to file a fully executed Certificate of Non-Segregated Facilities once a year.

CERTIFICATION OF NON-SEGREGATED FACILITIES

The Bidder certifies that he does not maintain or provide for his employees any segregated facilities at any of his establishments, and that he does not permit his employees to perform their services at any location, under his control, where segregated facilities are maintained. The Bidder certifies further that he will not maintain or provide for his employees any segregated facilities at any of his establishments and that he will not permit his employees to perform their services at any location under his control where segregated facilities are maintained. The Bidder agrees that a breach of this certification will be a violation of the Equal Opportunity clause in any contract resulting from acceptance of this bid. As used in this certification, the term "segregated facilities" means any waiting room, work area, restrooms and washrooms, restaurant or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, or national origin, because of habit, local custom, or otherwise. The Bidder agrees that (except where the Bidder has obtained identical certification from proposed subcontractors for specific time periods) he will obtain identical certification from proposed subcontractors prior to the award of subcontracts exceeding $10,000 which are not exempt from the provisions of the Equal Opportunity clause and that he will retain such certifications in his files.

NOTE: THE PENALTY FOR MAKING FALSE STATEMENTS IN OFFERS IS PRESCRIBED IN 18 U.S.C. 1001.

Date: November 14, 1988

INTERNATIONAL SALT COMPANY
Name of Bidder

By: Susan Zenke

Title: Director of Human Resources

Official Address: (including zip code)

Abington Executive Park

Clarks Summit, PA 18411

E. Complete (1.) and (2.) below if participation goals of 7% MBE and 2% WBE have not been met.

1. My Company cannot meet the participation goals for the following reasons:_____

_____

_____

_____

2. We have taken the following steps in an attempt to comply with these participation goals:_____

_____

_____

_____

_____

(Attach additional sheets as necessary.)

Contractor:_____

By:_____

Its:_____

Contractor: INTERNATIONAL SALT COMPANY

By: Robert H. Jones

ROBERT H. JONES

Its: Director of Bidding & Marketing

*"C"-ADDENDUM - International Salt Company manufactures all products used to bid on th contract with our own labor. (Refer to Affirmative Action Program attached.) The product is then transported via Conrail and unloaded into a stockpile located at Ft. Wayne, Indiana. The only subcontract involved is the trucking from the stockpile to the City of Ft. Wayne. International Salt Company will subcontract 50% of the trucking to the State MBE Contractor listed on the other side of this sheet.

ATTACHMENT A

MBE/WBE COMMITMENT FORM

THE FOLLOWING IS THE UNDERSIGNED'S COMMITMENT TO THE MBE/WBE GOALS OF THE CITY FOR WORK DONE PURSUANT TO THIS CONTRACT:

A._____ The undersigned firm certifies that it is an MBE/WBE Contractor (cross out inapplicable provision).

For MBE specify percentage of minority ownership _____%.

For WBE specify percentage of women ownership _____%.

B._____ The undersigned certifies that they are a joint venture in which the following (MBE/WBE) firm _____ (cross out inapplicable provision) is a joint venture partner.

The MBE/WBE firm (cross out inapplicable provision), shall have _____% participation (employees) _____% participation (costs) in this project.

Specify the percentage of minority/women ownership in the MBE/WBE firm ____%. (Cross out inapplicable provision.)

C. The undersigned commits 50 % of the trucking as a subcontract to minority business enterprise participation. The MBE firms, which are proposed as subcontractors, are the following: PLEASE REFER TO ADDENDUM "C" ON REVERSE SIDE.

	NAME OF FIRM	ADDRESS	TYPE OF WORK
1.	Fox Contractors, Inc.,	5430 West Ferguson Rd., Ft. Wayne, IN 468	
2.			
3.			

D. The undersigned commits _____% of the total bid price as a subcontract to women business enterprise participation. The WBE firms, which are proposed as subcontractors are the following:

	NAME OF FIRM	ADDRESS	TYPE OF WORK
1.			
2.			
3.			

Read the first time in full and on motion by Talarico, seconded by Redd, and duly adopted, read the second time by title and referred to the Committee on Public Works (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Council Conference Room ~~128~~, City-County Building, Fort Wayne, Indiana, on _____, the _____, day of _____, 19____, at _____ o'clock P.M.,E.S.T.

DATED: 12-13-88

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Read the third time in full and on motion by Talarico, seconded by Redd, and duly adopted, placed on its passage. PASSED ~~LOST~~ by the following vote:

	AYES	NAYS	ABSTAINED	ABSENT
TOTAL VOTES	8			1
BRADBURY	✓			
BURNS	✓			
GiaQUINTA	✓			
HENRY	✓			
LONG				✓
REDD	✓			
SCHMIDT	✓			
STIER	✓			
TALARICO	✓			

DATED: 12-27-88

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as (ANNEXATION) ~~(APPROPRIATION)~~ ~~(GENERAL)~~ (SPECIAL) (~~ZONING~~ MAP) ORDINANCE ~~RESOLUTION~~ NO. S-190-88 on the 27th day of December, 19 88,

ATTEST
Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

SEAL
Thomas C. Henry
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 28th day of December, 1988, at the hour of 11:00 o'clock A.M.,E.S.T.

Sandra E. Kennedy
SANDRA E. KENNEDY, CITY CLERK

Approved and signed by me this 5th day of January, 19 89, at the hour of 2:50 o'clock P.M.,E.S.T.

PAUL HELMKE, MAYOR

DIGEST SHEET

S. 88-12-13

TITLE OF ORDINANCE: Special

DEPARTMENT REQUESTING ORDINANCE: Purchasing

SYNOPSIS OF ORDINANCE: An ordinance approving the award of Reference No. 1350 with respect to the purchase of bulk rock salt for the Street Department for 1989. The cost reflects the lowest and most responsible vendor.

EFFECT OF PASSAGE: City streets can be maintained properly during the winter season.

EFFECT OF NON-PASSAGE: Without the purchase of salt, city streets would become slippery with ice and snow.

MONIES INVOLVED: International Salt $98000.00+/-

SOURCE OF FUNDING: Street Department
Fund Line: 138-972-STPR-4274

BILL NO. S-88-12-13

REPORT OF THE COMMITTEE ON PUBLIC WORKS

WE, YOUR COMMITTEE ON PUBLIC WORKS TO WHOM WAS REFERRED AN (ORDINANCE) (~~RESOLUTION~~) approving the awarding of Reference #1350 by the City of Fort Wayne, Indiana, by and through its Department of Purchasing and International Salt Company for the Street Department

HAVE HAD SAID (ORDINANCE) (~~RESOLUTION~~) UNDER CONSIDERATION AND BEG LEAVE TO REPORT BACK TO THE COMMON COUNCIL THAT SAID (ORDINANCE) (RESOLUTION)

YES		NO
Samuel J. Talarico	SAMUEL J. TALARICO CHAIRMAN	
Mark E. GiaQuinta	MARK E. GiaQUINTA VICE CHAIRMAN	
	DAVID C. LONG	
Jim Stier	JAMES S. STIER	
Janet G. Bradbury	JANET G. BRADBURY	

CONCURRED IN 12-27-88

Sandra E. Kennedy

Sandra E. Kennedy
City Clerk